

# INTERNATIONAL IMPORTS OVERVIEW

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Ross Stores, Inc.

Last Amended: September 2024



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## 1.0 IMPORTS OVERVIEW

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Ross Dress for Less is the largest off-price apparel and home fashion chain in the U.S. The Ross Supply Chain team delivers merchandise to over 2,000 stores, flowing merchandise from 34 countries, through 7 distribution centers and 29 cross-dock locations.

Ross/dd's generally imports cargo through three (3) Main Arrangements/Incoterms, as outlined below. The Purchase Order issued by Ross/dd's will outline, and determine the applicable freight/incoterm, and thereby governed and determine the necessary handling based on the Ross Buyer and Vendor arrangement per the PO (see [PO Terms and Glossary](#) for more information on Ross/dd's POs).

1. **Direct Import (FOB)** – Defined as, “Free on Board *named port of lading*.” Whereby, the Vendor or seller is responsible for packaging, pickup and delivery of goods onto a vessel at the origin port of shipment. After which, Ross is responsible for Ocean Freight once onboard the Vessel at Origin Port of Load, US Customs Clearance, and related handling/haulage to final Distribution Center Delivery. For more information regarding Ross Direct Import requirements, please refer to [Ross International Routing Guide](#) and [dd's International Routing Guide](#).
  - a. Ross leverages multiple freight forwarder partners globally to support our business needs. The contact information for each Origin Port and forwarder can be found in [Freight Forwarder Origin Contacts List](#).
  - b. For new Vendors or onboarding purposes, please contact your local representative to gain access to the necessary system (Infor Nexus) to place the necessary bookings with our freight forwarders for FOB Orders. **All new Vendors are required to be onboarded and will receive necessary training, credentials, and welcome packet from our providers upon engagement.**
2. **POE (Port of Entry)** - Under POE terms, the Vendor must land the container(s) at the US port of destination, clear US Customs, pay all ocean freight charges, any PierPass Fees, Clean Truck Fees, or any Customs or FDA/OGA/Hold Exams. Once accomplished and Ross' trucker picks up the merchandise from the US Port, risk of loss and title shift to the Buyer. Additional Information on POE Shipment Requirements can be found in the [Ross POE Routing Guide](#) and [dd's POE Routing Guide](#).
  - a. All POE Vendors are required to submit the existing [Ross POE Routing Request Form](#) and [dd's POE Routing Request Form](#) as outlined in the routing requirements. Ross transportation operations will be responsible for dispatching the containers and applicable pick up thereafter.
3. **DDP – Delivered duty paid**, to-door delivers (prepaid) to our final destination distribution centers. More information on DDP requirements can be found within the [Ross POE Routing Guide](#) and [dd's POE Routing Guide](#).

For Specific Details on each of these Import Arrangements, please refer to the [Ross Partners Website](#).